

## SESSION - 4

## Leadership Insights

**A Leader's Prayer**

*God, when I am wrong, make me willing to change.  
When I am right, make me easy to live with.  
So strengthen me that the power of my influence  
will far exceed the authority of my position.*

— Pauline H. Peters

**1. Leadership is \_\_\_\_\_ .**

*The very essence of all power to influence lies in getting the other person to participate. — Harry A. Overstreet*

**2. Our influence with others is usually not in \_\_\_\_\_**

**3. With influence comes \_\_\_\_\_**

*There are people whose well-being and destiny are within a leader's influence. A leader cannot escape that fact. Too many leaders want the \_\_\_\_\_ of leadership without paying the \_\_\_\_\_ of leadership. — John C Maxwell*

**4. My influence with others is either \_\_\_\_\_ or \_\_\_\_\_**

**5. Our influence can \_\_\_\_\_**

**6. People of positive influence \_\_\_\_\_ to others.**

**We add value to people when...**

1. We truly \_\_\_\_\_ people.
2. We \_\_\_\_\_ and \_\_\_\_\_ to what they value.
3. We make ourselves \_\_\_\_\_
4. We do the things that \_\_\_\_\_ values.

*A life isn't significant except for its influence on our lives. — Jackie Robinson*

**BE AN INFLUENCER**

These are the ten areas a person should grow themselves in to have great influence with others.

- I** \_\_\_\_\_ with people
- N** \_\_\_\_\_ other people
- F** \_\_\_\_\_ in people
- L** \_\_\_\_\_ to people
- U** \_\_\_\_\_ people
- E** \_\_\_\_\_ people
- N** \_\_\_\_\_ for other people
- C** \_\_\_\_\_ with people
- E** \_\_\_\_\_ people
- R** \_\_\_\_\_ other influencers

*Rate yourself on a scale of 1 to 10, where 10 = **I am awesome** and 1 = **I have a lot to work to do here***

*Self-Reflection: Should you choose to take action in increasing your influence, which area would you first start work at and why?*

**ACTION Statement:** What are you committing to do to increase your influence?

*“Awareness is the skeleton key that unlocks your mind to your possibilities, but it is your actions that shapes your reality” – Sony Thomas*

❖ Write the name of a person you want to influence \_\_\_\_\_ and then practice doing so using your increased understanding of influence.

❖ Your top Three Action Commitments :

1. \_\_\_\_\_

2. \_\_\_\_\_

3. \_\_\_\_\_

*Self-Reflection: Write down any thoughts, feeling or realisation that you are having now about yourself, especially in your influence. It may not make sense now, but tomorrow, these random words will definitely mean a lot to you.*

