

SESSION - 4

Leadership Insights

A Leader's Prayer

*God, when I am wrong, make me willing to change.
When I am right, make me easy to live with.
So strengthen me that the power of my influence
will far exceed the authority of my position.*

— Pauline H. Peters

1. Leadership is _____ .

The very essence of all power to influence lies in getting the other person to participate. — Harry A. Overstreet

2. Our influence with others is usually not in _____

3. With influence comes _____

There are people whose well-being and destiny are within a leader's influence. A leader cannot escape that fact. Too many leaders want the _____ of leadership without paying the _____ of leadership. — John C Maxwell

4. My influence with others is either _____ or _____

5. Our influence can _____

6. People of positive influence _____ to others.

We add value to people when...

1. We truly _____ people.
2. We _____ and _____ to what they value.
3. We make ourselves _____
4. We do the things that _____ values.

A life isn't significant except for its influence on our lives. — Jackie Robinson

BE AN INFLUENCER

These are the ten areas a person should grow themselves in to have great influence with others.

- I** _____ with people
- N** _____ other people
- F** _____ in people
- L** _____ to people
- U** _____ people
- E** _____ people
- N** _____ for other people
- C** _____ with people
- E** _____ people
- R** _____ other influencers

*Rate yourself on a scale of 1 to 10, where 10 = **I am awesome** and 1 = **I have a lot to work to do here***

Self-Reflection: Should you choose to take action in increasing your influence, which area would you first start work at and why?

ACTION Statement: What are you committing to do to increase your influence?

“Awareness is the skeleton key that unlocks your mind to your possibilities, but it is your actions that shapes your reality” – Sony Thomas

❖ Write the name of a person you want to influence _____ and then practice doing so using your increased understanding of influence.

❖ Your top Three Action Commitments :

1. _____

2. _____

3. _____

Self-Reflection: Write down any thoughts, feeling or realisation that you are having now about yourself, especially in your influence. It may not make sense now, but tomorrow, these random words will definitely mean a lot to you.

